

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

/ / QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1995

OR

/ / TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission File Number 1-8519

CINCINNATI BELL INC.

Incorporated under the laws of the State of Ohio

201 East Fourth Street, Cincinnati, Ohio 45202

I.R.S. Employer Identification Number 31-1056105

Telephone - Area Code 513 397-9900

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes / /. No / /.

At October 31, 1995, 66,388,712 Common Shares were outstanding.

Form 10-Q Part I

Cincinnati Bell Inc.

PART I - FINANCIAL INFORMATION

CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS
(Thousands of Dollars, Except Per Share Amounts)
(Unaudited)

| For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|-------|--|-------|
| 1995 | 1994 | 1995 | 1994 |
| ----- | ----- | ----- | ----- |

| | | | | |
|--|-----------|-----------|------------|-----------|
| Revenues..... | \$327,050 | \$312,911 | \$992,938 | \$904,824 |
| Costs and Expenses | | | | |
| Operating expenses..... | 162,078 | 158,120 | 496,103 | 466,291 |
| Plant and building services..... | 45,829 | 49,806 | 141,194 | 132,425 |
| Depreciation and amortization..... | 40,479 | 40,343 | 119,744 | 114,387 |
| Taxes other than income taxes..... | 21,603 | 21,346 | 70,864 | 69,232 |
| Special charges..... | - | - | 132,000 | - |
| Total Costs and Expenses..... | 269,989 | 269,615 | 959,905 | 782,335 |
| Operating Income..... | 57,061 | 43,296 | 33,033 | 122,489 |
| Other Income (Expense) - Net..... | 646 | 479 | 683 | 889 |
| Interest Expense..... | 13,847 | 12,437 | 39,828 | 37,329 |
| Income (Loss) Before Income Taxes and Cumulative Effect of Accounting Change..... | 43,860 | 31,338 | (6,112) | 86,049 |
| Income Taxes..... | 15,127 | 11,231 | (2,264) | 31,576 |
| Income (Loss) Before Cumulative Effect of Accounting Change..... | 28,733 | 20,107 | (3,848) | 54,473 |
| Cumulative Effect of Accounting Change..... | - | - | - | (2,925) |
| Net Income (Loss)..... | \$ 28,733 | \$ 20,107 | \$ (3,848) | \$ 51,548 |
| Earnings (Loss) Per Common Share | | | | |
| Income (Loss) Before Cumulative Effect of Accounting Change..... | \$.43 | \$.31 | \$ (.06) | \$.83 |
| Cumulative Effect of Accounting Change..... | - | - | - | (.04) |
| Net Income (Loss)..... | \$.43 | \$.31 | \$ (.06) | \$.79 |
| Dividends Declared per Common Share..... | \$.20 | \$.20 | \$.60 | \$.60 |
| Weighted Average Number of Common Shares Outstanding (000)..... | 66,350 | 65,532 | 66,204 | 65,309 |
| Retained Earnings at Beginning of Period..... | \$187,456 | \$231,696 | \$246,568 | \$227,392 |
| Add: Net Income (Loss)..... | 28,733 | 20,107 | (3,848) | 51,548 |
| Deduct: Common Dividends..... | 13,276 | 13,129 | 39,754 | 39,245 |
| Pension Liability Adjustment..... | - | - | - | 1,021 |
| Issuance of Common Shares Under Employee Plans.. | - | - | 53 | - |
| Retained Earnings at End of Period..... | \$202,913 | \$238,674 | \$202,913 | \$238,674 |

See Notes to Financial Statements.

CONSOLIDATED BALANCE SHEETS
(Thousands of Dollars)

| | September 30, 1995 | December 31, 1994 |
|--|-----------------------|----------------------|
| | ----- | ----- |
| | (Unaudited) | |
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents..... | \$ 135,884 | \$ 78,368 |
| Receivables less allowances of \$14,417 and \$14,056.... | 234,022 | 246,122 |
| Material and supplies..... | 15,498 | 15,988 |
| Prepaid expenses..... | 35,752 | 29,180 |
| Other current assets..... | 27,406 | 28,984 |
| | ----- | ----- |
| | 448,562 | 398,642 |
| | ----- | ----- |
| Property, Plant and Equipment | | |

| | | |
|--|-------------|-------------|
| Telephone plant..... | 1,494,280 | 1,447,411 |
| Accumulated depreciation..... | (618,198) | (556,004) |
| | ----- | ----- |
| | 876,082 | 891,407 |
| | ----- | ----- |
| Other property..... | 280,443 | 279,355 |
| Accumulated depreciation..... | (150,632) | (134,587) |
| | ----- | ----- |
| | 129,811 | 144,768 |
| | ----- | ----- |
| | 1,005,893 | 1,036,175 |
| | ----- | ----- |
| Other Assets | | |
| Goodwill and other intangibles..... | 199,147 | 197,425 |
| Investments in unconsolidated entities..... | 50,917 | 48,809 |
| Deferred charges and other..... | 38,986 | 42,397 |
| | ----- | ----- |
| | 289,050 | 288,631 |
| | ----- | ----- |
| Total Assets..... | \$1,743,505 | \$1,723,448 |
| | ===== | ===== |
| LIABILITIES AND SHAREOWNERS' EQUITY | | |
| Current Liabilities | | |
| Debt maturing in one year..... | \$ 114,092 | \$ 68,689 |
| Accounts payable and accrued liabilities..... | 160,625 | 179,658 |
| Accrued restructuring and disposal costs..... | 28,112 | 11,076 |
| Accrued taxes..... | 44,222 | 61,054 |
| Advanced billing and customers' deposits..... | 31,032 | 38,793 |
| Other current liabilities..... | 32,007 | 24,067 |
| | ----- | ----- |
| | 410,090 | 383,337 |
| | ----- | ----- |
| Long-Term Debt..... | 491,083 | 528,255 |
| | ----- | ----- |
| Deferred Credits and Other Long-Term Liabilities | | |
| Deferred income taxes..... | 114,798 | 164,059 |
| Unamortized investment tax credits..... | 14,966 | 16,191 |
| Other long-term liabilities..... | 195,788 | 79,204 |
| | ----- | ----- |
| | 325,552 | 259,454 |
| | ----- | ----- |
| Shareowners' Equity | | |
| Common shares-\$1 par value; authorized shares - 240,000,000..... | 66,381 | 65,948 |
| Additional paid-in capital..... | 247,417 | 239,507 |
| Retained earnings..... | 202,913 | 246,568 |
| Foreign currency translation adjustment..... | 69 | 379 |
| | ----- | ----- |
| | 516,780 | 552,402 |
| | ----- | ----- |
| Total Liabilities and Shareowners' Equity..... | \$1,743,505 | \$1,723,448 |
| | ===== | ===== |

See Notes to Financial Statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(Thousands of Dollars)
(Unaudited)

| | 1995 | 1994 |
|---|------------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income (loss)..... | \$ (3,848) | \$ 51,548 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization..... | 119,744 | 114,387 |
| Special charges..... | 132,000 | - |
| Cumulative effect of accounting change..... | - | 2,925 |
| Provision for loss on receivables..... | 6,625 | 5,236 |
| Other-net..... | 1,804 | 7,418 |
| Changes in assets and liabilities: | | |
| Decrease (increase) in receivables..... | 4,452 | (26,600) |
| Decrease (increase) in other current assets.... | (6,081) | 4,436 |
| Increase (decrease) in accounts payable and accrued liabilities..... | (8,605) | 15,556 |
| Decrease in accrued restructuring and disposal costs..... | (10,964) | (20,284) |
| Increase (decrease) in other current liabilities..... | (16,725) | 16,154 |
| Increase (decrease) in deferred income taxes and unamortized investment tax credits..... | (48,908) | 4,029 |
| Decrease in other assets and liabilities-net... | 10,586 | 17,577 |
| Net cash provided by operating activities.... | 180,080 | 192,382 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Capital expenditures-telephone plant..... | (65,826) | (88,802) |
| Capital expenditures-other..... | (15,421) | (27,968) |
| Acquisitions, net of cash acquired..... | (18,137) | - |
| Other-net..... | 7,836 | 10,755 |
| Net cash used in investing activities..... | (91,548) | (106,015) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net change in notes payable..... | 4,489 | (48,643) |
| Principal payments on long-term debt..... | (1,631) | (3,151) |
| Proceeds from issuance of common shares..... | 6,441 | 9,816 |
| Dividends paid..... | (39,685) | (39,125) |
| Net cash used in financing activities..... | (30,386) | (81,103) |
| Effect of exchange rate changes on cash and cash equivalents..... | (630) | 590 |
| Net increase in cash and cash equivalents..... | 57,516 | 5,854 |
| Cash and cash equivalents at beginning of period... | 78,368 | 8,668 |
| Cash and cash equivalents at end of period..... | \$ 135,884 | \$ 14,522 |
| Cash paid for: | | |
| Interest (net of amount capitalized)..... | \$ 27,951 | \$ 25,534 |
| Income taxes..... | \$ 52,476 | \$ 21,794 |

See Notes to Financial Statements.

(Unaudited)

- (1) BASIS OF PRESENTATION - The consolidated financial statements of Cincinnati Bell Inc. have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") and, in the opinion of Management, include all adjustments necessary for a fair presentation of the results of operations, financial position and cash flows for each period shown. All adjustments are of a normal and recurring nature except for those outlined in Notes (2), (3), (4), (7) and (8). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. It is suggested that these financial statements be read in conjunction with financial statements and notes thereto included in the Company's 1994 Annual Report on Form 10-K and the current year's previously issued Forms 10-Q.

The consolidated financial statements include the accounts of Cincinnati Bell Inc. ("CBI") and its wholly owned subsidiaries (the "Company"). The Company operates in three industry segments. The telephone operations segment includes Cincinnati Bell Telephone Company ("CBT") which provides telecommunications services and products. The information systems segment includes Cincinnati Bell Information Systems Inc. ("CBIS") which provides data processing services and software development services. The marketing services segment includes MATRIX Marketing Inc. ("MATRIX") which provides telephone marketing, research, fulfillment and database services.

- (2) 1995 BUSINESS RESTRUCTURING - In the first quarter 1995, the Company approved a restructuring plan for CBT and CBI. The Company recorded \$132 million of special charges in the first quarter 1995 to reflect the cost of restructuring programs and workforce reductions at CBT (\$124 million) and CBI (\$8 million).

Included in the \$132 million were charges for pension enhancements, curtailment losses for postretirement healthcare costs, lease termination costs, vacation buyouts, and severance payments. The pension and postretirement charges will require minimal cash outflows in the near term. During the nine months ended September 30, 1995, \$6.6 million in cash charges were applied against the 1995 restructuring reserve leaving a balance of \$125.4 million.

- (3) RESTRUCTURING AND DISPOSAL OF CBIS OPERATIONS - In 1993 a restructuring and disposal reserve was established at CBIS. At the beginning of 1995 a balance of \$11.0 million remained in the reserve. For the nine months ended September 30, 1995 total net charges to the reserve amounted to \$4.2 million of which \$3.5 million required cash outlays. The charges were primarily for discontinued products and contingencies related to businesses sold. The remaining reserve balance of \$6.8 million at September 30, 1995 is for estimated future costs associated with a lease termination, discontinued products and contingencies related to businesses sold.

NOTES TO FINANCIAL STATEMENTS (Cont'd)
(Unaudited)

(4) CINCINNATI BELL TELEPHONE COMPANY - The following summarized financial information, in millions of dollars, is for the Company's consolidated wholly owned subsidiary, Cincinnati Bell Telephone Company:

| Income Statement ----- | For the Three Months Ended September 30, ----- | | For the Nine Months Ended September 30, ----- | |
|--|--|---------------|---|---------------|
| | 1995 ----- | 1994 ----- | 1995 ----- | 1994 ----- |
| Revenues..... | \$156.3 | \$151.0 | \$466.2 | \$444.9 |
| Costs and Expenses..... | \$125.9 | \$127.3 | \$503.6 | \$371.6 |
| Income (Loss) Before Cumulative Effect of Accounting Change..... | \$ 17.3 | \$ 13.6 | \$ (29.9) | \$ 41.9 |
| Cumulative Effect of Accounting Change..... | \$ - | \$ - | \$ - | \$ (2.4) |
| Net Income (Loss)..... | \$ 17.3 | \$ 13.6 | \$ (29.9) | \$ 39.5 |

Results for the nine months ended September 30, 1995, include special charges of \$124 million recorded in the first quarter for restructuring CBT's operations as described in note (2). These charges reduced CBT's net income by \$79.0 million.

Results for the nine months ended September 30, 1994, include two other non-recurring charges. In 1994 the Company and its subsidiaries, adopted SFAS 112, "Employers' Accounting for Postemployment Benefits", thereby reducing CBT's net income by \$2.4 million (total \$2.9 million across CBI), net of a deferred tax benefit. In addition, CBT recognized \$2.5 million in incremental postretirement expenses resulting from adjusting deferred amounts to a level that is expected to be recovered in regulated rates. This adjustment reduced net income by \$1.6 million. CBT had received approval from the Public Utilities Commission of Ohio ("PUCO") in 1993 to defer these incremental postretirement expenses.

| Balance Sheet ----- | September 30, 1995 ----- | December 31, 1994 ----- |
|---|--------------------------------|-------------------------------|
| Current Assets..... | \$ 213.9 | \$ 187.9 |
| Telephone Plant-Net..... | 883.7 | 901.6 |
| Other Noncurrent Assets..... | 19.1 | 21.0 |
| Total Assets..... | \$1,116.7 ===== | \$1,110.5 ===== |
| Current Liabilities..... | \$ 164.2 | \$ 148.3 |
| Noncurrent Liabilities..... | 258.5 | 195.0 |
| Long-Term Debt..... | 274.2 | 312.3 |
| Common Shareowner's Equity..... | 419.8 | 454.9 |
| Total Liabilities and Shareowner's Equity..... | \$1,116.7 ===== | \$1,110.5 ===== |

NOTES TO FINANCIAL STATEMENTS (Cont'd)
(Unaudited)

- (5) AT&T RELATIONSHIP - The Company derives significant revenues in all three of its business segments from AT&T and its affiliates by providing network services, information management systems, and marketing services. As a result of the merger of AT&T and McCaw Cellular Communications Inc. in the third quarter of 1994, the Company's revenues from AT&T as combined with McCaw have increased when compared to prior periods. Revenues (excluding network access charges) from AT&T accounted for 22% of the Company's total consolidated revenues for the nine months ended September 30, 1995.
- (6) INTEREST RATE AND CURRENCY EXCHANGE SWAP - The Company has an interest rate and foreign currency swap agreement in place to reduce the impact of changes in interest rates and foreign currency exchange rates. The Company accrues interest on a notional amount of 225 million French francs. The approximate effective rate is such that net interest expense is based on the interest cost implicit in the contract measured in French francs (approximately 11%). Net amounts due to or from the counterparty are reflected in interest expense in the periods in which they accrue. The net effect of the swap for the first nine months of 1995 and 1994 was to increase interest expense by \$3.8 million and \$3.3 million, respectively. For the first nine months the swap also increased the Company's average interest rate from 7.7% to 8.5% in 1995 and from 7.3% to 8.0% in 1994.
- (7) ACQUISITION - In March 1995, CBIS acquired X International of Bristol, England for cash. The acquisition was accounted for as a purchase. X International provides billing software development services for telecommunications companies in Europe.
- Incident to this acquisition, CBIS acquired the on-going software development projects of X International. Of the purchase price, \$2.5 million was allocated to in-process research and development costs. Accordingly, these costs were expensed in March of 1995 resulting in a non-recurring charge which reduced net income by \$1.5 million or \$.02 per common share.
- (8) CONTINGENCIES - The Company, which has a 45% interest in a cellular partnership, is seeking to dissolve the partnership because of poor performance. The Company has pursued this litigation to maximize the value of this asset for the benefit of the shareholders. There are many possible outcomes of this litigation. The potential impact of a settlement from the lawsuit is an extremely broad range depending upon the form of distribution and the amount of damages awarded. At this time, the Company is unable to determine a range but the Company believes it will recover its \$46 million investment in the partnership.

NOTES TO FINANCIAL STATEMENTS (Cont'd)
(Unaudited)

- (9) BUSINESS SEGMENT INFORMATION - The Company operates primarily in three industry segments, Telephone Operations, Information Systems and Marketing Services. The Company's business segment information is as follows:

| Millions of Dollars | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|----------------|--|-----------------|
| | 1995 | 1994 | 1995 | 1994 |
| Revenues | | | | |
| Telephone Operations | \$156.3 | \$151.0 | \$ 466.2 | \$ 444.9 |
| Information Systems | 91.1 | 90.3 | 275.8 | 253.0 |
| Marketing Services | 63.7 | 57.4 | 200.8 | 162.0 |
| Other | 33.3 | 33.6 | 103.5 | 96.8 |
| Intersegment Revenues | (17.4) | (19.4) | (53.4) | (51.9) |
| Total | \$327.0 | \$312.9 | \$ 992.9 | \$ 904.8 |
| Intersegment Revenues | | | | |
| Telephone Operations | \$ 5.8 | \$ 5.9 | \$ 17.0 | \$ 17.5 |
| Information Systems | 9.5 | 10.7 | 31.0 | 29.6 |
| Marketing Services | .7 | 1.5 | 1.7 | 1.5 |
| Other | 1.4 | 1.3 | 3.7 | 3.3 |
| Total | \$ 17.4 | \$ 19.4 | \$ 53.4 | \$ 51.9 |
| Operating Income (Loss) | | | | |
| Telephone Operations | \$ 30.4 | \$ 23.7 | \$ (37.4) | \$ 73.3 |
| Information Systems | 11.0 | 8.2 | 31.2 | 19.0 |
| Marketing Services | 7.6 | 6.6 | 24.4 | 16.7 |
| Other | 8.0 | 4.8 | 14.8 | 13.5 |
| Total | \$ 57.0 | \$ 43.3 | \$ 33.0 | \$ 122.5 |
| Capital Additions and Acquisitions * | | | | |
| Telephone Operations | \$ 20.6 | \$ 22.2 | \$ 68.2 | \$ 90.8 |
| Information Systems | 4.5 | 2.8 | 13.9 | 17.8 |
| Marketing Services | 3.4 | 2.8 | 18.7 | 6.8 |
| Other | .7 | 7.5 | 1.9 | 10.4 |
| Total | \$ 29.2 | \$ 35.3 | \$ 102.7 | \$ 125.8 |
| Depreciation and Amortization | | | | |
| Telephone Operations | \$ 28.4 | \$ 28.6 | \$ 84.3 | \$ 82.3 |
| Information Systems | 7.4 | 7.3 | 21.7 | 19.4 |
| Marketing Services | 3.9 | 3.5 | 11.4 | 10.1 |
| Other | .7 | 1.0 | 2.3 | 2.6 |
| Total | \$ 40.4 | \$ 40.4 | \$ 119.7 | \$ 114.4 |
| Assets | | | | |
| Telephone Operations | | | \$1,116.7 | \$1,092.5 |
| Information Systems | | | 221.5 | 300.3 |
| Marketing Services | | | 263.1 | 240.9 |
| Other | | | 142.2 | 39.2 |

Total

\$1,743.5 \$1,672.9

Certain corporate administrative expenses have been allocated to segments based upon the nature of the expense. Assets are those assets used in the operations of the segment.

*Includes acquisitions and acquisition costs of \$18.1 million for the nine months ended September 30, 1995.

8

Form 10-Q Part I

Cincinnati Bell Inc.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

CONSOLIDATED

The Company's consolidated net income and earnings per common share for the quarter ended September 30, 1995 were \$28.7 million and \$.43 compared to \$20.1 million and \$.31, respectively, for the same three month period 1994. The results reflect increases of \$8.6 million in net income and \$.12 in earnings per common share.

The Company's consolidated net loss and loss per common share for the first nine months 1995 were \$3.8 million and \$.06 compared with net income of \$51.5 million and earnings per common share of \$.79, respectively, for the first nine months 1994. The results for the nine months 1995 included \$132 million of special charges and a non-recurring charge of \$2.5 million. The special and non-recurring charges reduced net income by \$85.6 million or \$1.29 per common share. The results for the nine months 1994 included a charge for the cumulative effect of an accounting change for postemployment benefits. This charge reduced net income by \$2.9 million or \$.04 per common share. Excluding the special and non-recurring charges, net income and earnings per share for the nine months ended September 30 would have been \$81.8 million and \$1.23 for 1995 compared to \$54.4 million and \$.83 for 1994, respectively.

The following discussion should be read in conjunction with the consolidated financial statements and segment data. Results for interim periods may not be indicative of the results for the full year.

1995 BUSINESS RESTRUCTURING

In the first quarter 1995, the Board of Directors approved a restructuring plan for CBT and CBI. These actions resulted in the recording of \$132 million of pre-tax special charges in the first quarter 1995. The charges, principally related to pension enhancements and associated postretirement health costs, were based on retirements and other costs of employee separations.

CBT announced in February 1995 that it would eliminate approximately 800 management and hourly employees by 1997 through early retirement incentives. Over 1,300 employees accepted the early retirement offer including approximately 1,000 hourly employees. As a result, CBT recorded restructuring charges of \$124 million. CBT has the option to delay the retirement date of the hourly employees through March 1997 for a smooth transition. Through the end of the third quarter approximately 210 management and 195 hourly employees had left as a result of the offer. CBT's plan was developed by its Business Transition Team and involves the re-engineering of the telephone

operations to streamline the fundamental processes and work activities at CBT. Implementation of the plan is expected to position CBT to better respond in an increasingly competitive business environment.

CBT has reorganized its functions into 12 processes designed to streamline work. It has also put in place a management team responsible for the processes. Other elements will be adopted over the next several years. CBT will develop advanced information systems in response to increasing expectations of its customers. The development costs for such systems will increase 1995 expenses. These costs are expected to be incurred prior to the release of many of the employees from the workforce. CBT estimates that the restructuring, when fully implemented in 1997, should result in a net reduction of its workforce by more than 800 employees and reduce operating expenses in excess of \$50 million from what they would have been. The specific future financial impact of the cost savings on CBT's earnings is uncertain as it will depend upon regulatory treatment and the competitive market.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

Restructuring charges of \$8 million were recorded by CBI. The restructuring plan included early retirement incentives similar to CBT's as well as voluntary separations.

TELEPHONE OPERATIONS

| (Millions of Dollars) | Three Months Ended September 30 | | | | Nine Months Ended September 30 | | | |
|---------------------------|---------------------------------|---------|----------|------|--------------------------------|---------|---------|-----|
| | 1995 | 1994 | Change | | 1995 | 1994 | Change | |
| Revenues | | | | | | | | |
| Local service | \$ 89.4 | \$ 84.3 | \$ 5.1 | 6% | \$262.6 | \$243.9 | \$ 18.7 | 8% |
| Network access | 34.4 | 34.1 | .3 | 1 | 106.6 | 105.6 | 1.0 | 1 |
| Long distance | 8.5 | 9.3 | (.8) | (9) | 25.8 | 28.1 | (2.3) | (8) |
| Other | 24.0 | 23.3 | .7 | 3 | 71.2 | 67.3 | 3.9 | 6 |
| | ----- | ----- | ----- | | ----- | ----- | ----- | |
| | \$156.3 | \$151.0 | \$ 5.3 | 4% | \$466.2 | \$444.9 | \$ 21.3 | 5% |
| Costs and expenses | | | | | | | | |
| Operating expenses | \$125.9 | \$127.3 | \$ (1.4) | (1)% | \$379.6 | \$371.6 | \$ 8.0 | 2% |
| Special charges | - | - | - | - | 124.0 | - | 124.0 | - |
| | ----- | ----- | ----- | | ----- | ----- | ----- | |
| | \$125.9 | \$127.3 | \$ (1.4) | (1)% | \$503.6 | \$371.6 | \$132.0 | 36% |
| Minutes of use (Millions) | | | | | | | | |
| Interstate | 637 | 591 | 46 | 8% | 1,889 | 1,742 | 147 | 8% |
| Intrastate | 243 | 230 | 13 | 6 | 716 | 700 | 16 | 2 |
| | ----- | ----- | ----- | | ----- | ----- | ----- | |
| | 880 | 821 | 59 | 7% | 2,605 | 2,442 | 163 | 7% |
| Access lines (000) | | | | | 900 | 871 | 29 | 3% |

The continued growth in access lines, along with new rates in Ohio effective May 1994 and in Kentucky effective May 1995 increased local service revenues by \$3.2 million and \$11.7 million for the three and nine months 1995 compared to 1994. The remainder of the increases (\$1.9 million and \$7.0 million, respectively) was primarily from increased customer usage of central office features and directory assistance.

Network access revenues increased for both periods. The increases were from greater sales of special access services, higher end user fees as a result of access line growth and increased minutes of use. For the nine month period, switched access net revenues increased from lower support payments to the National Exchange Carrier Association, partially offset by decreases in Ohio intrastate carrier common line revenues resulting from a rate decrease in May 1994.

Long distance revenues decreased because of lower settlements with interexchange carriers and independent companies.

Other telephone operations revenues increased from growth in customer premise equipment repairs, payphone agent services for interexchange carriers, wire maintenance, voice mail, and billing and collection services. The increases were partially offset by decreases from lower sales of merchandise and an increased provision for uncollectibles.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

Operating expenses for telephone operations decreased by \$1.4 million for the third quarter and increased for the nine months by \$8 million compared to the same periods in 1994. Contract services for systems development and other services increased \$4.8 million and \$10 million, respectively, primarily as a result of the business restructuring. The nine months increase also includes higher depreciation and amortization expenses of \$2 million as a result of rate repriscriptions in Ohio which became effective in July 1994. Right-to-use fees were lower by \$5.9 million and \$4.3 million for the three and nine month periods of 1995 when compared to the same periods of 1994 from fewer switch conversions and network software upgrades. The first quarter 1995 business restructuring caused pension costs and contract labor costs (as mentioned above) to increase but this was offset somewhat by a decrease in salaries and wages from a reduction in employees. This trend will continue throughout the remainder of the year as the business restructuring is implemented. First quarter 1994 expenses include a \$2.5 million nonrecurring charge for postretirement benefit costs.

INFORMATION SYSTEMS

| (Millions of Dollars) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-----------------------|---------------------------------|---------|---------------|--------------------------------|---------|------------|
| | 1995 | 1994 | Change | 1995 | 1994 | Change |
| Revenues | \$ 91.1 | \$ 90.3 | \$.8 1% | \$275.8 | \$253.0 | \$ 22.8 9% |
| Costs and expenses | \$ 80.1 | \$ 82.1 | \$ (2.0) (2)% | \$244.6 | \$234.0 | \$ 10.6 5% |

Information Systems' revenues were up \$.8 million during the three months ended September 30, 1995, and \$22.8 million during the nine months ended September 30, 1995 compared to the same periods last year. Revenues from data processing and professional services had outstanding growth with increases of \$9.7 million and \$40.5 million for the three and nine months, respectively. Data processing revenues increased because of strong subscriber growth in the cellular industry somewhat offset by lower net prices. Professional services revenues grew from increased development requests for product enhancements from existing clients. Revenues from international clients for the development of telecommunications solutions declined \$8.9 million and \$17.7

million for the same three and nine month periods when compared to 1994. This decline was the result of the completion of one contract in early 1995 and the delayed delivery of another contract in 1995.

Information Systems' costs and expenses were lower by \$2.0 million during the three months ended September 30, 1995 versus the previous year, and higher by \$10.6 million during the nine months ended September 30, 1995 versus the prior year. Costs and expenses increased \$3.7 million for the third quarter and \$8.8 million for the year to date primarily from increased costs related to the data processing and professional services revenue growth. Sales and marketing and general and administrative costs were lower by \$3.7 million and \$7.7 million for the two periods, respectively, as the result of workforce reductions and lower rent costs. Research and development costs increased \$3.9 million and \$13.9 million for the quarter and nine months, respectively. The increase for the nine month period includes \$2.5 million of costs as the result of expensing the in-process research and development projects of X International (see Note 7 of Notes to Financial Statements). Research and development expenses were also higher in 1995 because of increases in development activity for billing systems solutions software. Depreciation and amortization expenses increased \$1.4 million for the nine months from increased amortization of capitalized software. Costs associated with international contracts declined \$5.1 million for the quarter and \$5.8 million for the nine months because of reduced activity in international contracts.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

MARKETING SERVICES

| (Millions of Dollars) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-----------------------|---------------------------------|---------|------------|--------------------------------|---------|-------------|
| | 1995 | 1994 | Change | 1995 | 1994 | Change |
| Revenues | \$ 63.7 | \$ 57.4 | \$ 6.3 11% | \$200.8 | \$162.0 | \$ 38.8 24% |
| Costs and expenses | \$ 56.1 | \$ 50.8 | \$ 5.3 10% | \$176.4 | \$145.3 | \$ 31.1 21% |

Marketing Services revenues were up \$6.3 million and \$38.8 million during the three months and nine months ended September 30, 1995, respectively. Revenues from a major provider of satellite broadcast services accounted for a large part of the increased revenues in the three and nine month periods. Other revenue increases were recorded in outbound services and European operations. Revenue growth was somewhat lower than it would have been in the third quarter due to the reduced campaign activity of a major customer.

Costs and expenses increased at nearly the same rate as revenues for the three months and at a lower rate for the nine months compared to last year reflecting continuing cost control efforts.

OTHER

| (Millions of Dollars) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-----------------------|---------------------------------|------|--------|--------------------------------|------|--------|
| | 1995 | 1994 | Change | 1995 | 1994 | Change |

| | | | | | | | | |
|--------------------|---------|---------|----------|-------|---------|---------|----------|------|
| Revenues | \$ 33.3 | \$ 33.6 | \$ (.3) | (1)% | \$103.5 | \$ 96.8 | \$ 6.7 | 7% |
| Costs and expenses | | | | | | | | |
| Operating expenses | \$ 26.1 | \$ 29.9 | \$ (3.8) | (13)% | \$ 82.6 | \$ 86.6 | \$ (4.0) | (5)% |
| Special charges | - | - | - | - | 8.0 | - | 8.0 | - |
| | ----- | ----- | ----- | | ----- | ----- | ----- | |
| | \$ 26.1 | \$ 29.9 | \$ (3.8) | (13)% | \$ 90.6 | \$ 86.6 | \$ 4.0 | 5% |

Higher sales of used telecommunications equipment and commodities scrap by the Company's supply business and a successful sales campaign in the directory business accounted for revenues increases of \$3.8 million and \$3.2 million, respectively, for the nine months in 1995 compared to the same nine months in 1994. Decreases in operating expenses for the three and nine months, respectively, were caused primarily from lower direct costs in the long distance re-selling and supply businesses partially offset by increases in costs associated with the sales revenues in the directory business.

12

Form 10-Q Part I

Cincinnati Bell Inc.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

INTEREST EXPENSE

| (Millions of Dollars) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-----------------------|---------------------------------|---------|------------|--------------------------------|---------|-----------|
| | 1995 | 1994 | Change | 1995 | 1994 | Change |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| | \$ 13.8 | \$ 12.4 | \$ 1.4 11% | \$ 39.8 | \$ 37.3 | \$ 2.5 7% |

Interest expense increased primarily because of higher interest rates on short-term borrowings. Interest expense for the Company's swap agreement was \$1.3 million and \$3.8 million for the quarter and nine months ended September 30, 1995 compared to \$1.1 million and \$3.3 million for the quarter and nine months ended September 30, 1994. The interest expense for the swap will continue to increase as interest is accrued on the principal and unpaid interest costs. The accrued interest on the French franc loan segment of the swap is 158 million French francs or \$32.0 million at September 30, 1995. The Company has not hedged the currency risk associated with the accrued interest. The swap agreement has increased the Company's weighted average interest rate from 7.7% to 8.5% for the nine months 1995 as compared to an increase from 7.3% to 8.0% for the nine month period in 1994.

INCOME TAXES

| (Millions of Dollars) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-----------------------|---------------------------------|---------|------------|--------------------------------|---------|-------------|
| | 1995 | 1994 | Change | 1995 | 1994 | Change |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| | \$ 15.1 | \$ 11.3 | \$ 3.8 34% | \$ (2.3) | \$ 31.6 | \$ (33.9) - |

Higher income before taxes for the three months and lower income before taxes for the nine months were the principal reasons for the changes in income tax expense. The Company's effective tax rates for the three and nine months ending September 30, 1995 were 34.5% and 37.0%, respectively, compared to 35.8% and 36.7% for the same two periods last year.

FINANCIAL CONDITION

CAPITAL INVESTMENT, RESOURCES AND LIQUIDITY

Management believes that the Company has adequate internal and external resources available to finance its ongoing operating requirements, including network expansion and modernization, business development and dividend programs. The Company maintains adequate lines of credit with several institutions to provide support for borrowings and general corporate purposes.

Cash provided by operating activities, which is the Company's primary source of liquidity, was \$180 million for the first nine months 1995. Cash from operating activities was used to fund capital expenditures, acquisitions and dividends.

The Company's most significant investing activity continued to be capital expenditures which were \$81 million for the nine months ended September 30, 1995, a decrease of \$36 million from the same period in 1994. In 1995, CBT spent less for digital switching equipment, electronic switching equipment and buildings primarily because of the installation of the North American Numbering Plan and increased switch activity in 1994. CBIS had reduced capital expenditures for capitalized software, computers and office equipment compared to 1994. Requirements for additional updating of facilities are continuously evaluated based on customer and market demand and engineering economics. The Company's expenditures for 1995 are expected to be approximately \$120 million with CBT's portion of the total to be about \$90 million. Cash used for acquisitions of \$18 million primarily included a payment for an earn-out agreement of a 1993 acquisition and the purchase of X International in 1995.

13

Form 10-Q Part I

Cincinnati Bell Inc.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

CBT could decide that in order to remain competitive in the future, it must aggressively pursue a strategy of expanding its offerings beyond its traditional business. Capital spending increases under this scenario might not be incremental as reductions may be achieved in other areas. CBT may also wish to enter other businesses through investments and strategic alliances with established companies in such businesses and through the development of such capabilities internally. Such transactions could require substantial capital which could be generated internally and from external sources.

As of September 30, 1995, accounts payable and accrued liabilities decreased \$19 million from December 31, 1994. The balance was reduced by payments in 1995 related to an acquisition earn-out agreement, as well as employee-related costs and software and hardware upgrades that were accrued at December 31, 1994. The balance of accrued taxes was \$17 million lower than December 31, 1994 resulting from payments made in 1995 for federal income and property taxes and changes in rates for property taxes. The balance of non-current deferred income taxes was \$49 million lower than at December 31, 1994, as a result of the tax benefit recorded for the special charges in the first quarter 1995. The balance of other long-term liabilities increased \$117 million principally from pension and postretirement liabilities as a result of the business restructuring charges. During the second quarter 1995, \$40 million of CBT's long-term debt due in April 1996 was reclassified to debt maturing in one year.

REGULATORY MATTERS

FEDERAL COMMUNICATIONS COMMISSION (FCC)

In August 1995 a U.S. Court of Appeals denied an appeal to overturn the FCC's order to refund excess earnings at CBT and also disallowed the FCC's limited offset policy. The Company believes that it is adequately reserved for this

outcome.

KENTUCKY FILING

In October 1994 CBT filed a proposal with the Public Service Commission of Kentucky ("PSCK") for new regulated rates for telephone services provided to its Kentucky customers. An order was received from the PSCK in May 1995 that maintains uniform rates for basic services in CBT's Kentucky and Ohio metropolitan service areas, but is essentially revenue neutral, as local service increases are offset by carrier common line and other rate adjustments. Both CBT and the Kentucky Attorney General filed for rehearing of certain aspects of the rate order. CBT has been granted a rehearing on one issue, while all of the Attorney General's requests were denied.

LOCAL TELECOMMUNICATIONS COMPETITION

Several activities are being pursued by CBT specific to local competition. In September 1995 CBT filed an application for rehearing with the Public Utilities Commission of Ohio ("PUCO") concerning an August 1995 opinion and order which granted a cable company a certificate to offer local exchange service in all or parts of 37 counties in the state of Ohio. The application for rehearing cites at least eight areas in which CBT believes the PUCO acted unlawfully. The PUCO had thirty days to order a rehearing or allow the August decision to stand. In October 1995 the PUCO allowed the opinion to stand. CBT's application preserves the legal argument to pursue an appeal within sixty days with the Ohio Supreme Court.

14

Form 10-Q Part I

Cincinnati Bell Inc.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

Also in September 1995, the PUCO issued an entry establishing its own investigation into local exchange competition. The entry establishes the comment process concerning the local competition draft rules which were issued in September 1995. Initial comments are due in December 1995 and reply comments in January 1996. While the PUCO staff issued preliminary draft guidelines in March 1995 followed by a number of informal workshops, the draft rules have now been elevated to a formal process by the PUCO.

In April and July, 1995, the PSCK issued administrative orders on local competition. The orders discuss procedural matters, including the filing of testimony in February 1996, which will allow the PSCK to determine whether switched local access competition is viable and sustainable. At this time, CBT is uncertain as to the future direction the PSCK will take in this inquiry after February 1996.

EFFECTS OF REGULATORY ACCOUNTING

CBT presently gives accounting recognition to the actions of regulators where appropriate, as prescribed by Statement of Financial Accounting Standards ("SFAS") 71, "Accounting for the Effects of Certain Types of Regulation." Under SFAS 71, CBT records certain assets and liabilities because of the actions of regulators. Amounts charged to operations for depreciation expense reflect estimated useful lives and methods prescribed by regulators rather than those that might otherwise apply to unregulated enterprises. Typically, regulatory recovery periods are longer than the useful lives that otherwise might be used. Conditions that could give rise to the discontinuance of SFAS 71 include increasing competition, which would restrict CBT's ability to establish prices to recover specific costs, and a significant change in the manner in which rates are set by regulators from cost-based regulation to another form of regulation. CBT is evaluating, in the light of recent legislative and regulatory changes, its continuing ability to satisfy the

criteria established for reporting under FAS 71.

If CBT were to determine that it no longer meets the criteria for application of SFAS 71, there would be a significant, extraordinary, non-cash charge. This would include the elimination of its regulatory assets and liabilities. It would also adjust the carrying amount of telephone plant to the extent it is determined such amounts would be considered overstated as a result of the inability to recover them in future rates. Any adjustment to the net carrying amount of telephone plant and equipment would result in an increase to the reserve for accumulated depreciation. CBT estimates the pre-tax charge for the discontinuance of SFAS 71 could be \$200 to \$300 million depending on many factors including business strategy, judgments of competitive impact and technology changes at the time.

OUTLOOK

Cincinnati Bell operates businesses in several different markets. Each of the businesses has fluctuations in revenues and operating earnings as the result of the overall level, timing and terms of many contracts. There is always a business risk that a customer will decide to perform services in-house or move its business to a competitor if the services do not meet price and performance standards. These circumstances may increase the variability of financial results on a period-to-period basis.

The Company's 1995 revenues may not grow at the same rate as in 1994 because revenues generated from the WATS operations (acquired in 1993) for 1994 and 1995 will be on a comparable basis.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Cont.)

CBT's revenues are expected to increase but could be offset by a potential decline in its customer base from increased competition. CBT is redesigning and streamlining its processes and work activities to improve responsiveness to customer needs, permit more rapid introduction of new products and services, improve the quality of product and service offerings and reduce costs.

CBIS will continue to concentrate primarily on building its core business in the communications market. Timing and adjustments related to international contracts have and can continue to add variability to CBIS's revenues and earnings. The wireless market will be the principal driver for CBIS's growth this year. During 1995, CBIS continued to maintain its client base with the renewal of several multi-year contracts for customer care and billing solutions services with major clients. As indicated in the past CBIS expects current data processing activity for one client to decline up to \$15 million in 1996. However, CBIS also expects that normal growth of other data processing clients will more than offset this expected decline in revenue.

The continued trend in the outsourcing of telemarketing by major companies is important for MATRIBX's continued growth. MATRIBX's profitability depends upon its ability to maintain existing and to add new strategic clients. The Company continues to closely monitor the results of MATRIBX's operations in France as they relate to potential impairment of goodwill. The French operations are improving, but are still operating in a loss position. The Company continually evaluates the balance of goodwill to determine if the recorded amount reflects an amount recoverable from operations. The amount of unamortized goodwill at the end of the third quarter 1995 was \$43.5 million.

The other Company businesses expect to continue to grow by offering superior value, quality and customer service.

The Company has general and specific risks that could affect trends in future operating results. Some of the risks include international contracts, sustaining the quality of customer service during downsizing and sustaining high levels of revenues from certain customers.

The Company continues to review opportunities for acquisitions and divestitures for all its businesses to enhance shareowner value.

16

Form 10-Q Part II

Cincinnati Bell Inc.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits.

The following are filed as Exhibits to Part I of this Form 10-Q:

Exhibit
Number

| | |
|----|--|
| 11 | Computation of Earnings per Common Share |
| 27 | Financial Data Schedule |

(b) Reports on Form 8-K.

No reports on Form 8-K have been filed during the quarter for which this report is filed.

17

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cincinnati Bell Inc.

Date November 10, 1995

/s/ James M. Dahmus

James M. Dahmus
Vice President and Controller

18

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934
for the quarterly period ended September 30, 1995

CINCINNATI BELL INC.

(Exact Name of Registrant as specified in its charter)

EXHIBITS

19

INDEX TO EXHIBITS

Filed Pursuant to Item 601 of Regulation S-K

| Exhibit No. | Title of Exhibit | Page |
|----------------|--|------|
| (11) | Computation of Earnings per Common Share | * |
| (27) | Financial Data Schedule | * |

20

Exhibit 11
to
Form 10-Q for the Quarterly
Period Ended September 30, 1995

CINCINNATI BELL INC.
COMPUTATION OF EARNINGS PER COMMON SHARE
In thousands, except per share amounts
(Unaudited)

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|--|---|-----------------|--|-----------------|
| | 1995 | 1994 | 1995 | 1994 |
| Income (loss) before cumulative effect of accounting change..... | \$28,733 | \$20,107 | \$(3,848) | \$54,473 |
| Cumulative effect of accounting change..... | - | - | - | (2,925) |
| Net income (loss)..... | <u>\$28,733</u> | <u>\$20,107</u> | <u>\$(3,848)</u> | <u>\$51,548</u> |
| Weighted average number of common shares outstanding..... | 66,350 | 65,532 | 66,204 | 65,309 |
| Common share conversions applicable to common share options..... | <u>595</u> | <u>9</u> | <u>595</u> | <u>9</u> |
| Total number of shares for computing primary and fully diluted earnings per common share*.... | <u>66,945</u> | <u>65,541</u> | <u>66,799</u> | <u>65,318</u> |
| EARNINGS PER COMMON SHARE | | | | |
| As reported | | | | |
| Income (loss) before accounting change..... | \$.43 | \$.31 | \$ (.06) | \$.83 |
| Cumulative effect of accounting change..... | - | - | - | (.04) |
| Net income (loss)..... | <u>\$.43</u> | <u>\$.31</u> | <u>\$ (.06)</u> | <u>\$.79</u> |
| Primary | | | | |
| Income (loss) before accounting change..... | \$.43 | \$.31 | \$ (.06) | \$.83 |
| Cumulative effect of accounting change..... | - | - | - | (.04) |
| Net income (loss)..... | <u>\$.43</u> | <u>\$.31</u> | <u>\$ (.06)</u> | <u>\$.79</u> |
| Fully Diluted | | | | |
| Income (loss) before accounting change..... | \$.43 | \$.31 | \$ (.06) | \$.83 |
| Cumulative effect of accounting change..... | - | - | - | (.04) |
| Net income (loss)..... | <u>\$.43</u> | <u>\$.31</u> | <u>\$ (.06)</u> | <u>\$.79</u> |

Earnings (loss) per common share for the three and nine months ended September 30, 1995 and 1994 as reported in the Consolidated Statements of Income were based on the weighted average number of common shares outstanding for the respective periods. Primary and fully diluted earnings (loss) per common share were not shown in the Consolidated Statements of Income as they differ from the reported earnings (loss) per common share by less than three percent or are anti-dilutive.

* For the nine-month period ended September 30, 1995, common share conversions

applicable to common share options are anti-dilutive for the primary loss per common share calculation and therefore are not included in the calculation.

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